



Koltiva Software Platform Solution and Traceability to Smallholder Plantations

Jakarta, 29 July 2019



OUR MISSION

Fair and Sustainable Supply Chains through Technological Innovation

WE ARE KOLTIVA

Koltiva is an integrated agriculture technology and service company, based in Jakarta – Indonesia, delivering tailor-made sustainability project management and product traceability software applications. **Koltiva** leverages technology to solve social issues relating to equality development and opportunities.

WHERE WE ARE



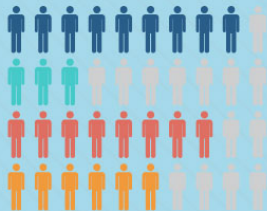
20
COUNTRIES

08
PLATFORM SOLUTIONS

36
CLIENT & PARTNERS

OUR TEAM

MORE THAN
275
CREATIVE RESOURCES



Field Agents

Management

Developers

Data Quality

OUR MILESTONES



Experience, Dedication and Proof of Concept

Why Koltiva is your Best Choice to work with for Digital Innovations



→ Expertise

It takes time to build something meaningful and sustainable. CocoaTrace V1 was developed in 2013. After six years of fulltime development we have eight leading Web-Platforms and five interconnected Mobile Applications covering the needs from Farm Inputs to Manufacturing for Small, Medium, and Large Enterprises



→ A Passionate Team

A passionate team of Software Engineers, Backend Developers, Web and Mobile Developers, Quality & Assurance Specialists and dedicated Customer Support and Data Management Teams



→ Supply Chain Solutions

Our SupplyChainTrace Ecosystems are the most holistic Software Application Platforms on the market, covering all requirements of your Business for sustainable Supply Chain development



→ Safe and Secure

Koltiva is ISO/IEC 27001:2013 certified for safe and secure Information Technology. We have secured large contracts from multinational enterprise clients and passed their independent IT Security Assessments

→ Quality and Integrity

Applications developed in Jakarta with users in rural and remote locations: Integrated Software Development in Supply Chain Projects with more than 200 experienced Koltiva Agronomists testing, using, and providing inputs for continuous improvement and user satisfaction

Developing B2B Applications and Services in Indonesia to Accelerate the World's Transition to Sustainable Supply Chains



ONETRACE
5 Countries

B2BTRACE
12 Countries

COCOATRACE
2 Countries

PALMOILTRACE
2 Countries

RUBBERTRACE
1 Country

SEAWEEDTRACE
2 Countries

SUPPLYCHAINTRACE
3 Countries

Koltiva Cloud-Based Platform Solutions

Providing Business to Business Mobile and Web Applications



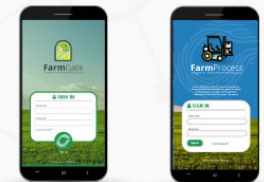
CRM and ERP Solutions



Supply Chain Solutions



Farmer and Market Solutions



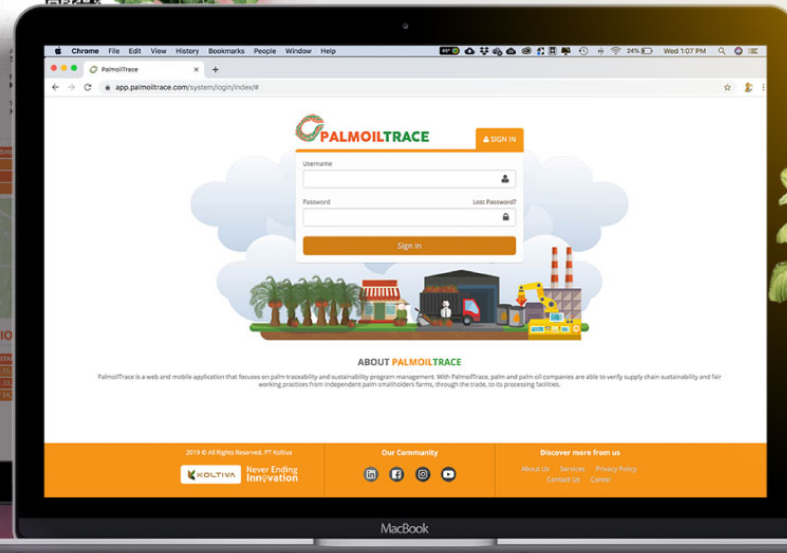
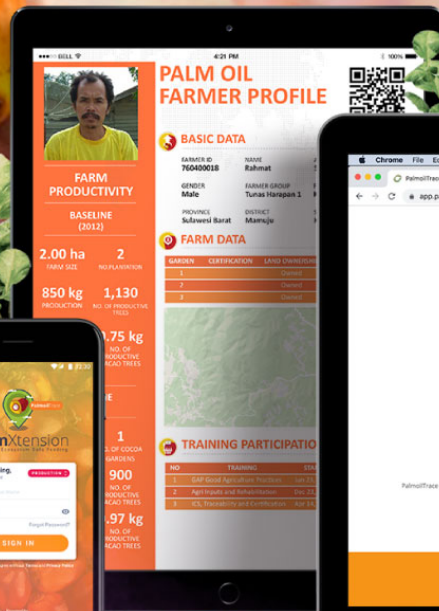
Our Integrated Agriculture Supply Chain Services

Products and Services - Tailor-Made for your Business and Projects Requirements





Supply- and Value Chain Services for Palm Oil Sector in Malaysia



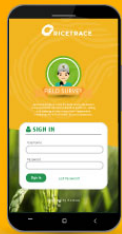
PalmoilTrace is a web and mobile application that focuses on palm traceability and sustainability program management. With PalmoilTrace, palm and palm oil companies are able to verify supply chain sustainability and fair working practices from independent palm smallholders farms, through the trade, to its processing facilities.

The Koltiva PalmoilTrace Supply Chain Ecosystem

Cloud-based web and mobile software applications for project and supply chain management

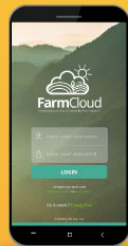
FarmXtension

Field Agents collect data from farmers and businesses along the supply chain and provide capacity development services



FarmCloud

Farmers can access their farm and sales data, authenticate transactions, access service providers, and request farm support from Field Agents



FarmProcess

Internal Process management from Factory Gate to Dispatch of finished or semi finished goods



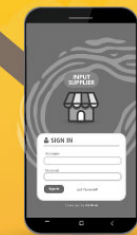
FarmGate

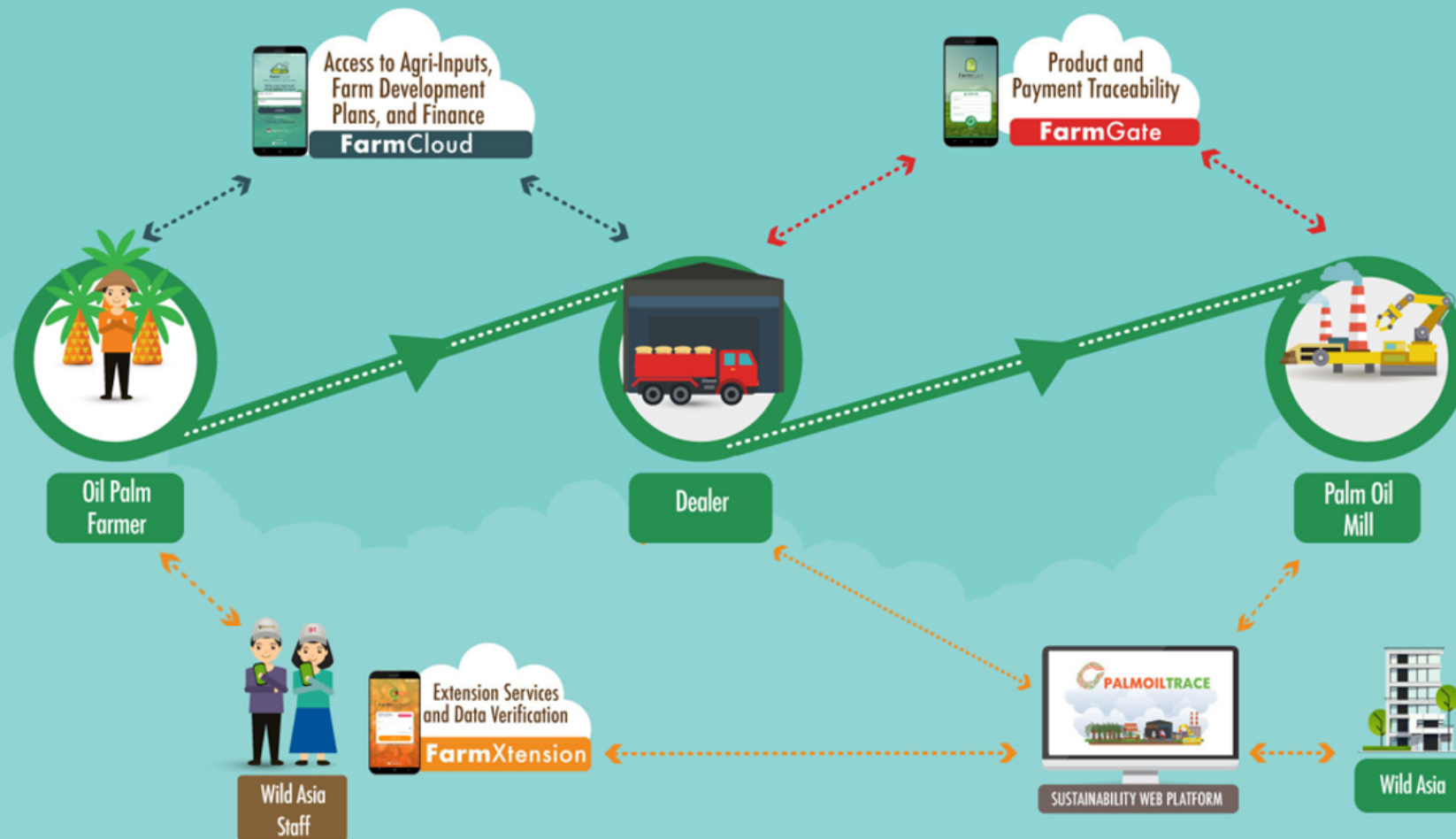
Collectors and traders record transactions for traceable and certified commodities.

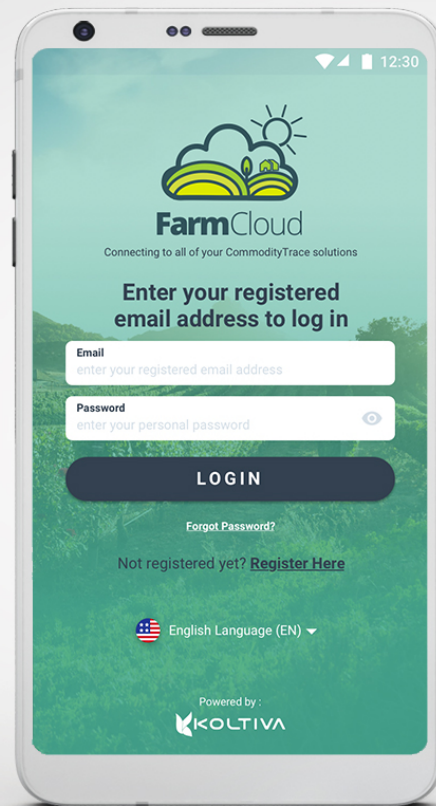
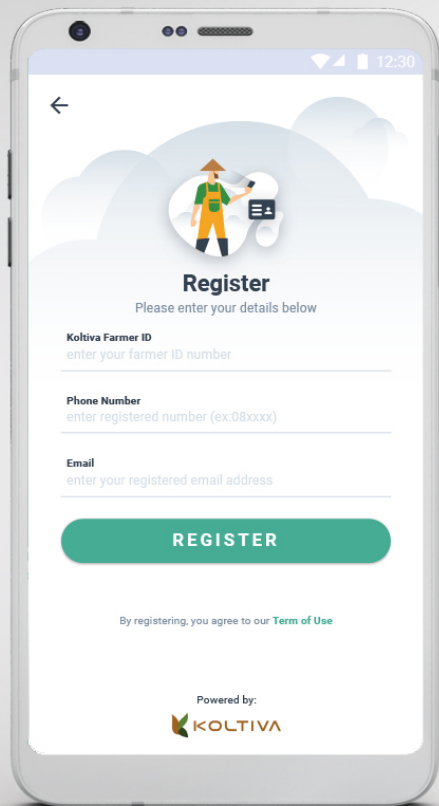


FarmRetail

Agri-input shops manage their online marketplace, stock, and business administration.







FarmCloud

is a mobile application used by farmers with smartphones to access their data profile stored in the web platforms as well as supporting service to promote better production.

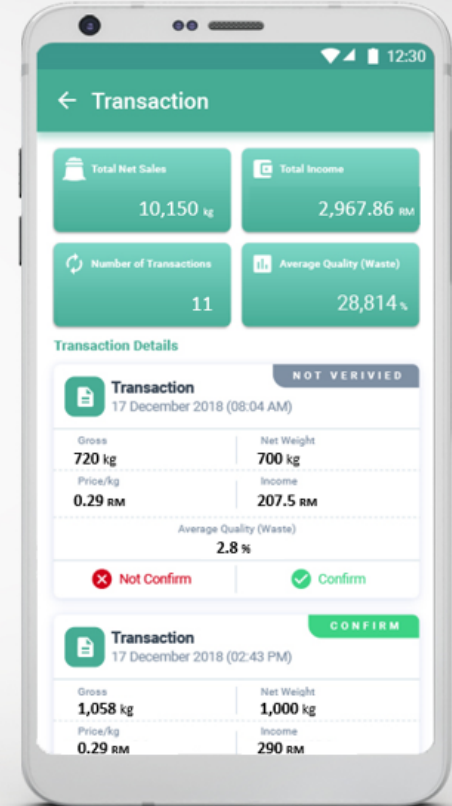
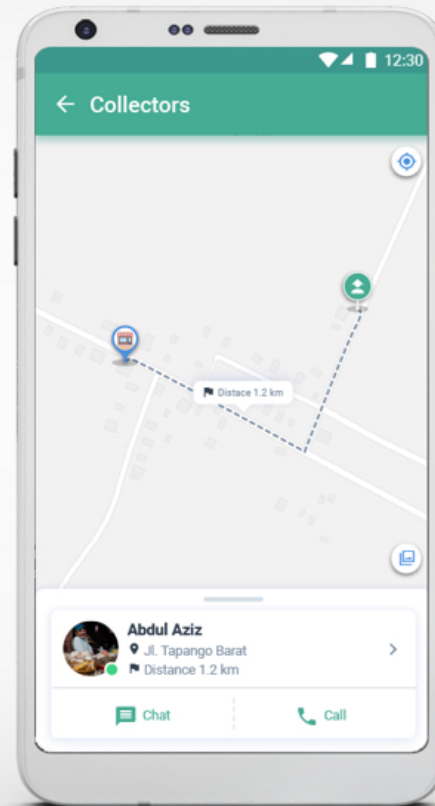
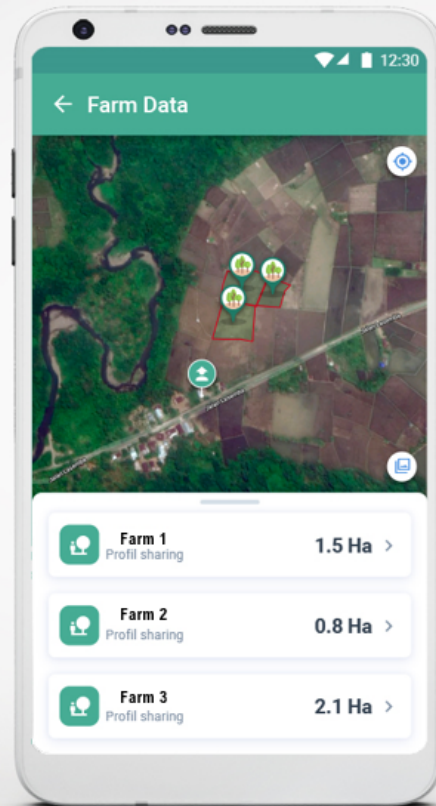
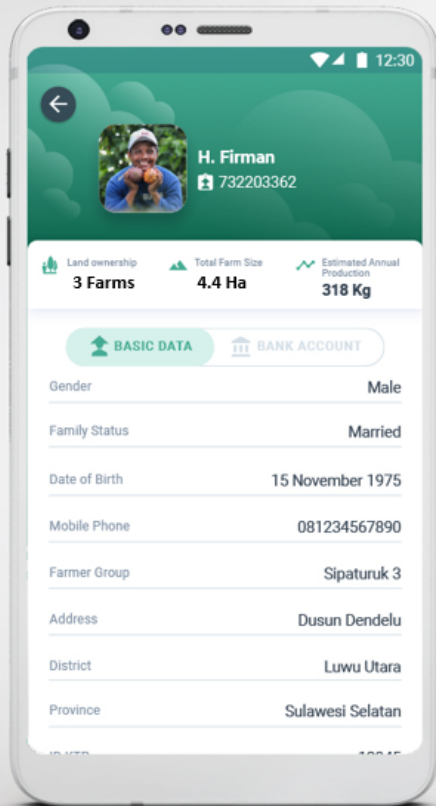
Farmers receive a push notification to get price information and verify traceable transactions.

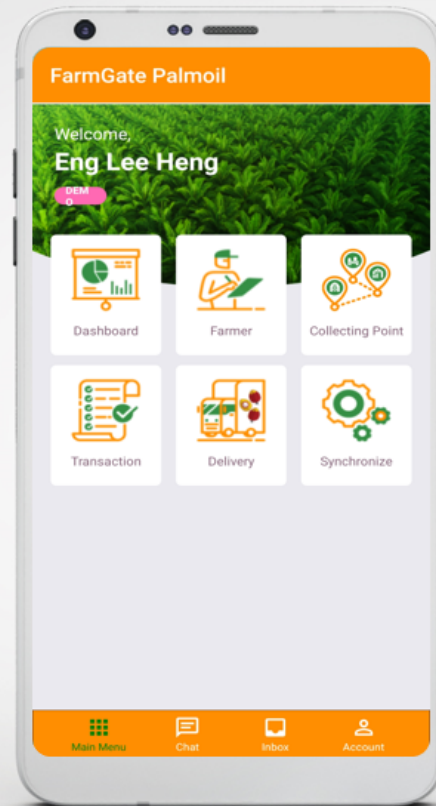
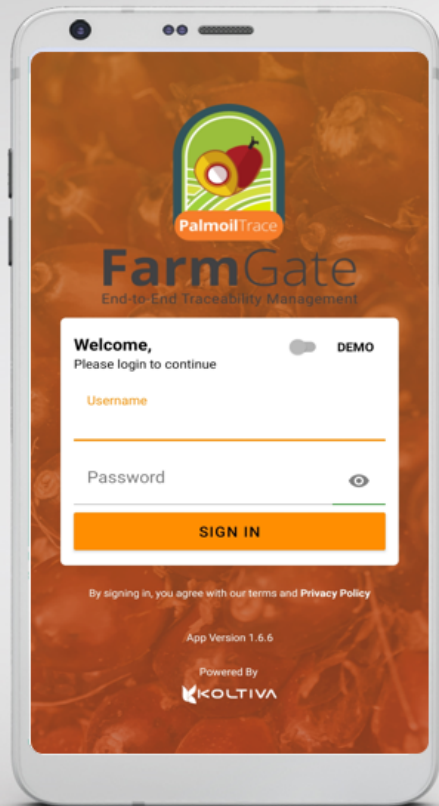
Through integrated chat function Farmers can contact Traders and Wild Asia field agents near them.

Wild Asia can upload training materials and videos, news and other content to support the Farmers.

Our aim is to expand the FarmCloud services to include access to financial services, monitor cash-flow and other.

FarmCloud





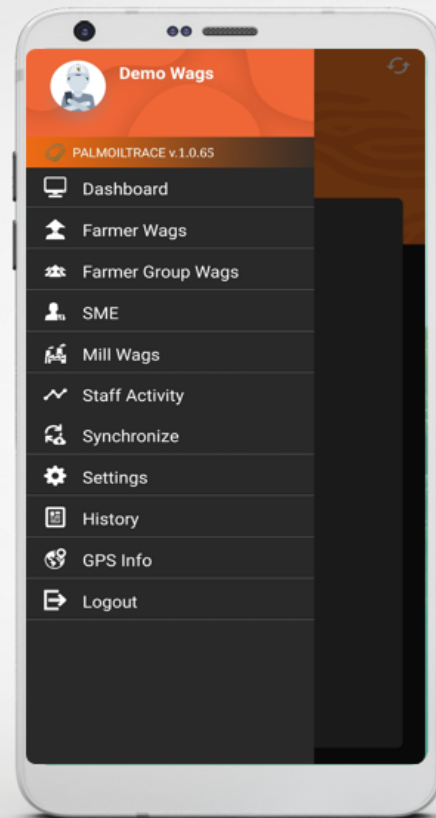
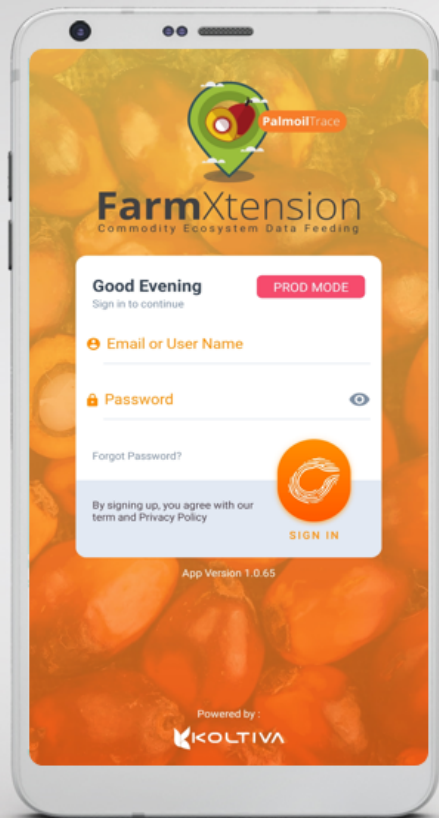
FarmGate

is a Traceability tool used by Traders to record sales from registered Farmers and create batches to send to the next supply chain aggregator.

Collectors, Traders, Buying Stations, Warehouses and Mills use FarmGate to record goods received and verify origin of their product.

Through integrated chat function Traders can communicate with Farmers registered in their supply chain to provide price information, schedule collection of FFBS an other.





FarmXtension

is a mobile application used to survey farmers for social, environmental and farm information.

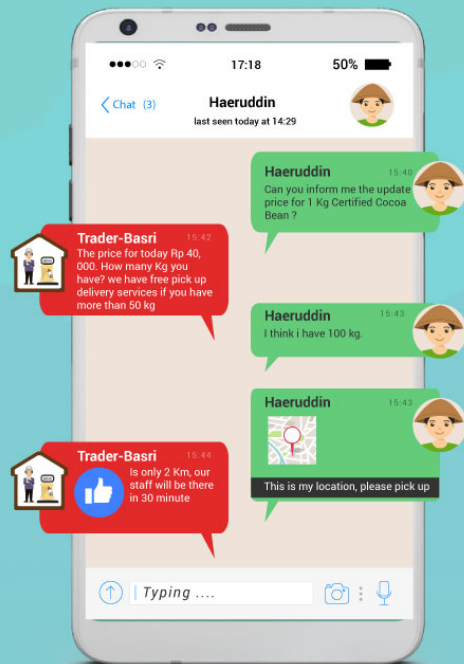
Wild Asia field staff use the FarmXtension to register Farmers and their farms to the program, to determine production quotas and compliance with certification standards.

Polygons are taken to more accurately capture farm size and farm proximity to restricted areas.

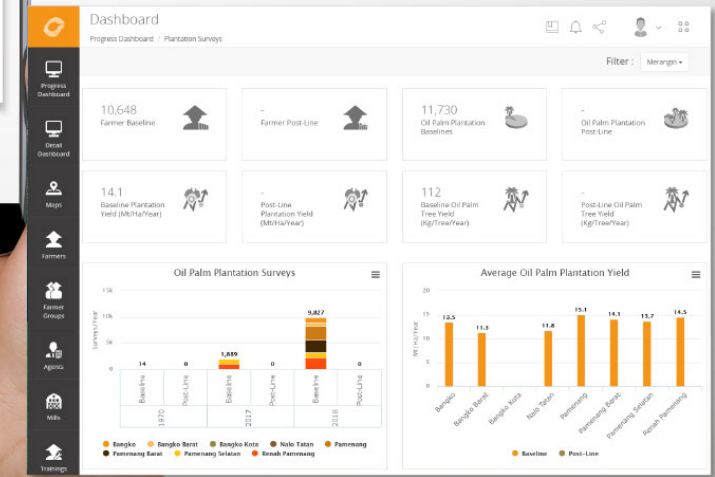
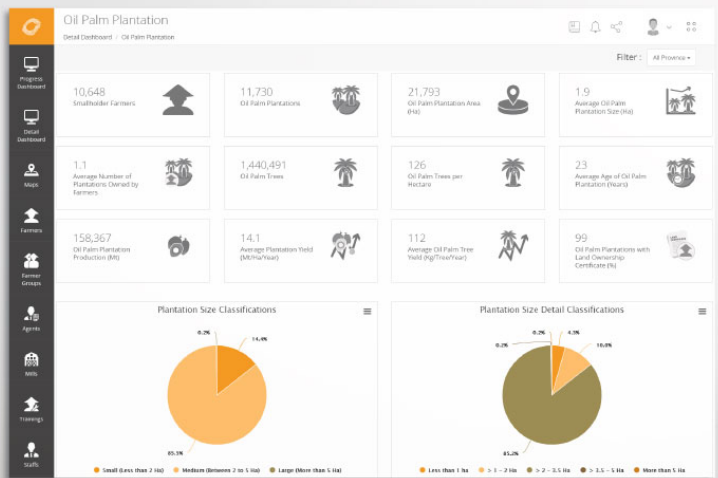
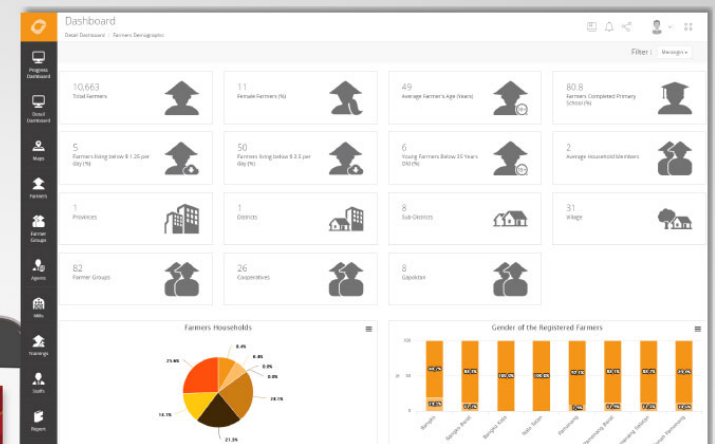
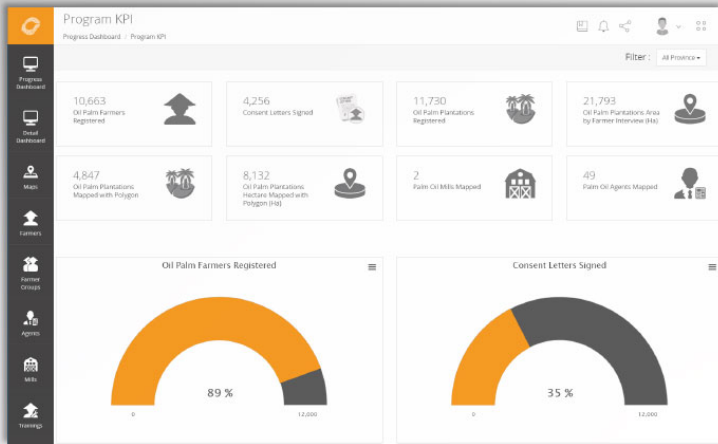
Data can be collected offline and synced later when internet access is available. Once synced, collected data appear in the web application.

Integrated and Secure Chat Function

Improving connectivity and loyalty in transparent delivery chains and traceable supply chains. Closed communication loop between Farmers, Traders and Field Extension Staff. Even though not included in the pilot, connectivity within the supply chain can later be enhanced by including Agri-Input Suppliers through the FarmRetail application.



Online Dashboard and Reporting



Online and Interactive Mapping

Government approved Land Use Maps including Restricted and Agriculture approved areas

Animal Conservation Areas

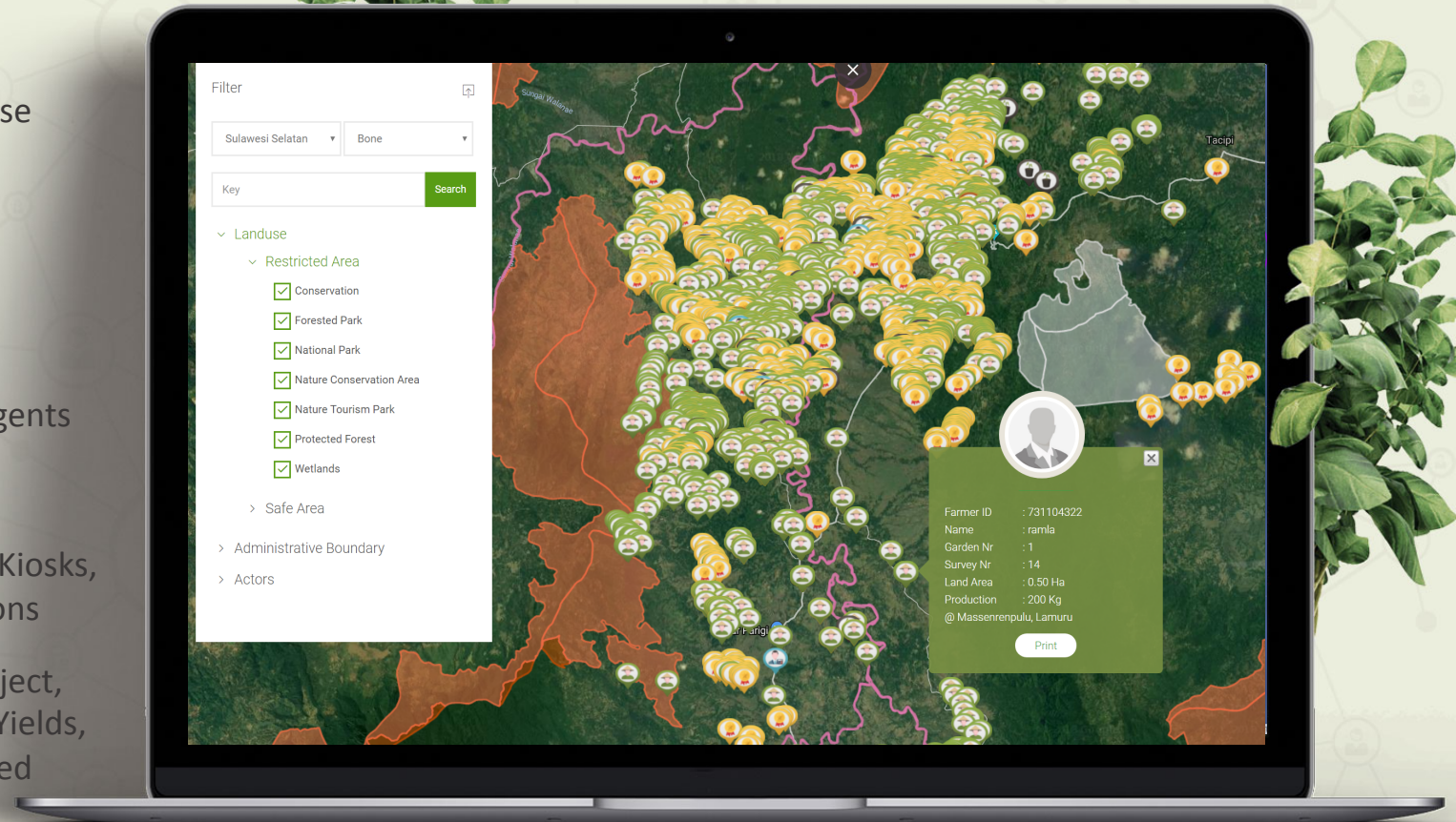
Administrative Boundaries

Distance maps for Mills and Agents

Polygon Farm Boundaries

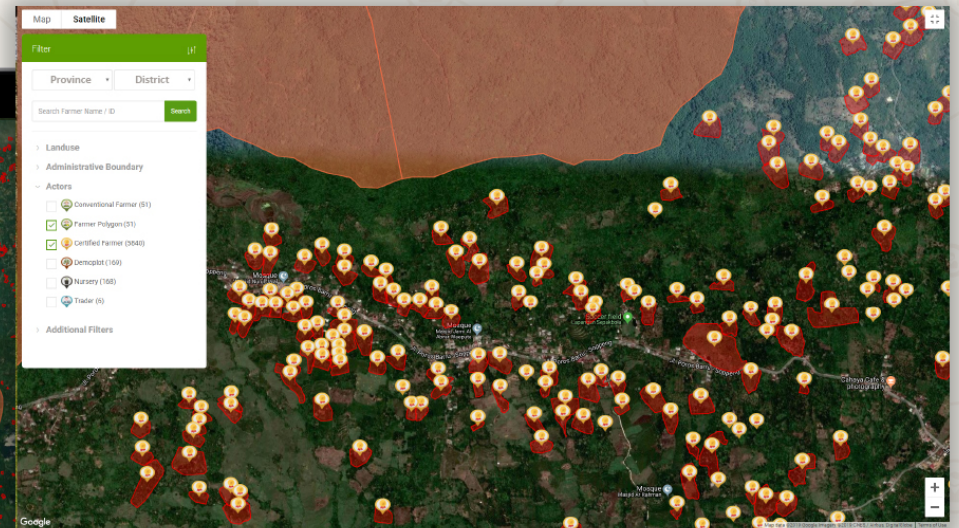
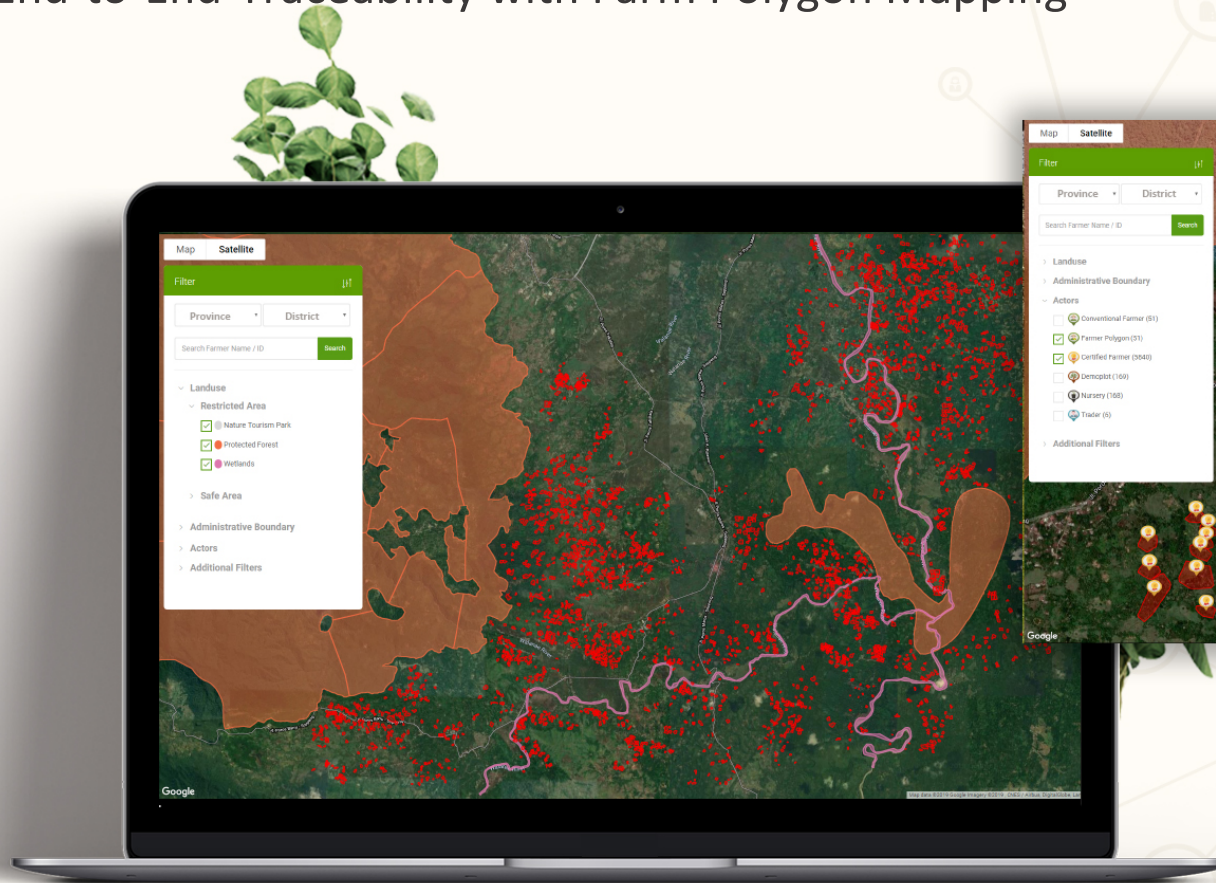
Trader, Nurseries, Agri-Inputs Kiosks, Banks, and Warehouse Locations

Farmer Categorization per Project, Certification Standards, Farm Yields, Farm Age, and other customized filters



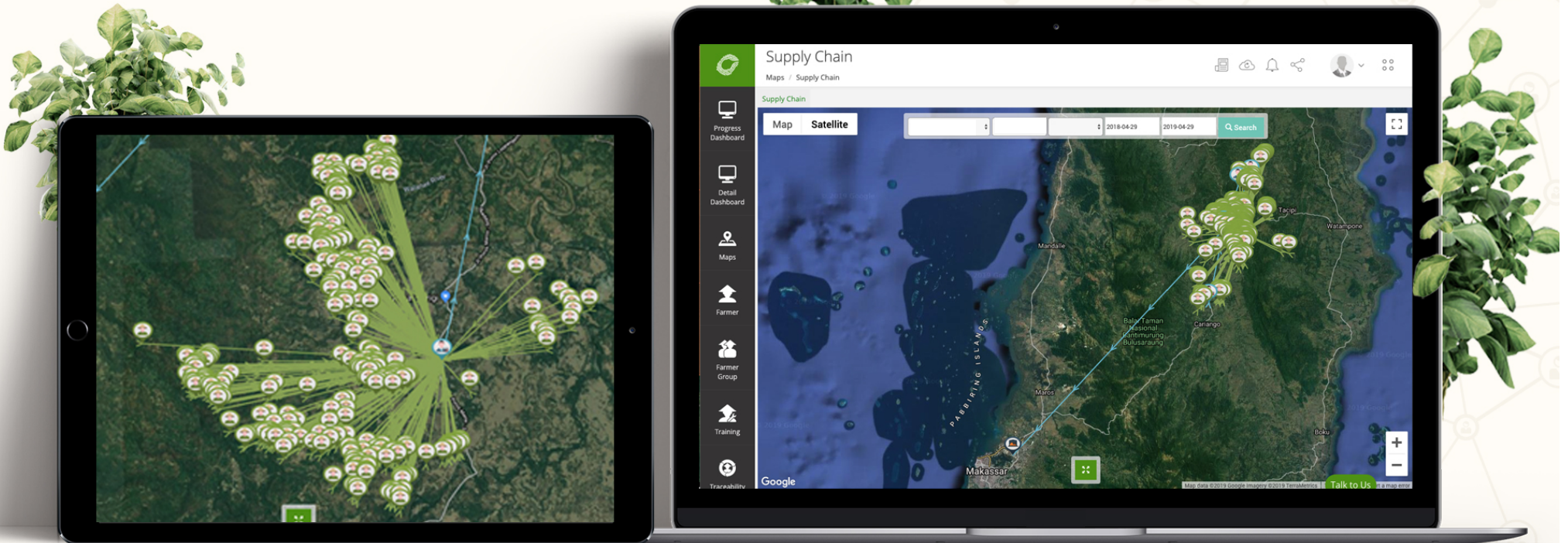
Know Your Farmer (KYC) – the Basics for Finance and Sustainable Agriculture

End-to-End-Traceability with Farm Polygon Mapping



Thriving and Inclusive Supply Chains from Farm to Factory

Mapping Point-to-Point in End-to-End-Traceability



All Business and Plantation Information one Click away

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PALM OIL AGENT PROFILE

BUSINESS OWNER

ID: A19020020001 NAME: IBNU RISLAN SAMOSIR AGE: 57 GENDER: Male
 PROVINCE: JAMBI DISTRICT: Merangin SUB DISTRICT: Bangko VILLAGE: Sungai Kapas

BUSINESS INFORMATION

YEAR ESTABLISHED: 2017 LEGAL STATUS: SOLE PROPRIETORSHIP LATITUDE: -2.166829
 AGENT ROLE: RAMP, DELIVERY ORDER HOLDER LONGITUDE: 102.314723

BUSINESS TRANSACTIONS (2018)

FFB SALES: Q1 Q2 Q3 Q4
 BATCH: 149 18
 TON: 1,785 187

FFB SUPPLIERS: Q1 Q2 Q3 Q4
 FARMER: 192 91
 TRANSACTION: 132 20

TRACEABILITY SUMMARY

165 BATCHES 1,952 MT/FFB
 286 FARMER 172 TRANSACTIONS

37 Staff Agents 100 9% Male 0% Female 0 Nr of Vehicles

TRAINING PARTICIPATION

No.	TRAINING	NR OF STAFF	START	END
No Data				

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PALM OIL FARMER PROFILE

BASIC DATA

ID: F18020130064 NAME: SUNARDI AGE: 42 PHONE NUMBER: 081366843884
 GENDER: Male EDUCATION: Primary School Completed MARITAL STATUS: Married PROVINCE: Jambi
 DISTRICT: Merangin SUB DISTRICT: Pamenang Barat VILLAGE: Hampun Baru

FARM DATA

PLOT	OWNERSHIP DOC.	BUSINESS MODEL	SIZE (HA)	AVG TREE AGE	SOIL TYPE
1	SHM / Sertifikat	Independent	2.0	23	Mineral

TRAINING PARTICIPATION

No.	TRAINING	START	END	DAYS
No Data				

TRACEABLE FFB SALES SUMMARY

YEAR	TOTAL GROSS (kg)	TOTAL NETT WEIGHT (kg)	TOTAL INCOME (Rp)
2018	18,255.00	18,255.00	23,640,225

FARM MAP

BASELINE

2.00 FARM SIZE (HA) 11.5 AVERAGE PLANTATION YIELD (MT/HA)
 23 ANNUAL PRODUCTION (MT) 240 NR. OF OIL PALM TREES

LATEST POST-LINE

FARM SIZE (HA) AVERAGE PLANTATION YIELD (MT/HA)
 ANNUAL PRODUCTION (MT) NR. OF OIL PALM TREES

SURVEYS LOG

Farm Nr.	Survey Nr.	Date
1	0	2018-01-19

CURRENT YEAR TRACEABLE PALM OIL FFB DETAIL

No.	TRANSACTION DATE	NETT WEIGHT (kg)	FFB PRICE Rp/kg	INCOME (Rp)	BUYER
1	2018-03-22	1,500.00	1,295	2,046,150	Da Rianto
2	2018-05-24	1,790.00	1,295	2,319,300	Da Rianto
3	2018-06-02	2,100.00	1,295	2,719,500	Da Rianto
4	2018-06-06	1,800.00	1,295	2,331,000	Da Rianto
5	2018-06-07	1,975.00	1,295	2,556,125	Da Rianto
6	2018-06-26	2,210.00	1,295	2,863,950	Da Rianto
7	2018-07-03	2,980.00	1,295	3,860,900	Da Rianto
8	2018-07-09	1,600.00	1,295	2,072,000	Da Rianto

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Access Control Level (ACL)

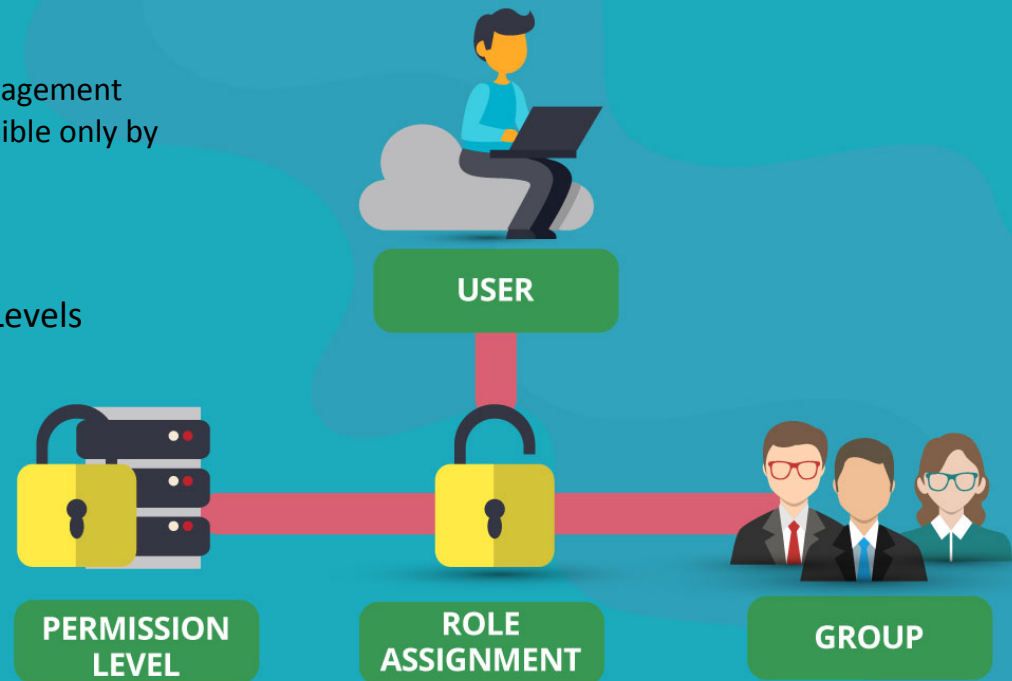


Access control is a security technique that regulates who or what can view or use resources in a computing environment. It is a fundamental concept in security that minimizes risk to the business or organization.

SupplyChainTrace software accommodates Access Control management based on business/organization rules so that data can be accessible only by authorized personnel.

Access Control Management

- User Types
 - Field Agents
 - Supplier/Warehouse Staff
 - Procurement and Finance Management
- User/Group Levels
 - Admin
 - Directors
 - Managers
 - Staff
- User Permission Levels
 - Add
 - Edit
 - Delete
 - View



CONTACT US !

Our Customer Support Service is ready to help.
Contact our Team through In-App Messaging or Email.



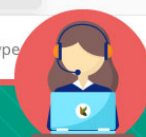
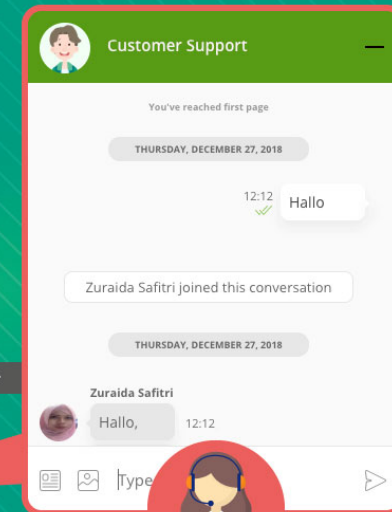
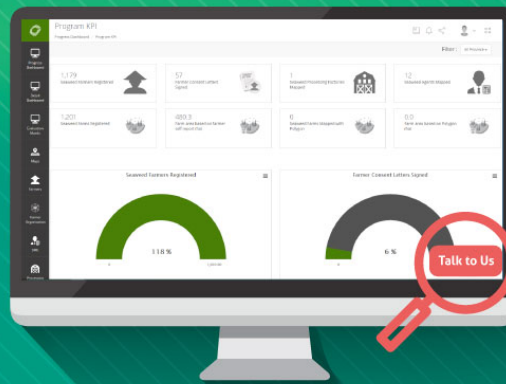
SUPPORT CHANNELS



OR

IN APP MESSAGING

SUPPORT@KOLTIVA.COM



HELPDESK

OUR COMMUNITY